

# OUR HOME DUBAI UNITED ARAB EMIRATES

We are Dubai: your #1 global hub for trade, tourism, events and lifestyle

A DIVERSIFIED
ECONOMY
EMBRACING
TECHNOLOGICAL AND
RESEARCH-BASED
INDUSTRIES
WITH EVENTS
AT ITS HEART



#### **KEY FACTS**

A thriving **international city** located on the Arabian gulf.

Home to more than **200**nationalities speaking more than **140** languages

Tolerant, hospitable and welcoming



### **DUBAI IN NUMBERS**

#1 World's most cosmopolitan city

1<sup>st</sup> Arab Nation in the 2020 global innovation index

1<sup>st</sup> MENA Nation – 2020 ease of doing business ranking

Top 20 ranking in the 2020 logistics performance index

# CONNECTOR AND ENABLER OF TRADE

Gateway to the UAE: largest domestic market in the region

Hub to the GCC, Africa and South Asia regions

Connecting to 3.5Bn regional population

Access to 65% of global GDP within 8-hour flight radius





### **Ports & terminals**

Building and operating worldclass, multipurpose container terminals.

### **Economic zones**

Building ecosystems of opportunity for global trade.

### **Marine services**

Delivering comprehensive global solutions for the whole maritime industry.

### Logistics

Door-to-door cargo solutions that bring the world closer together.

# **OUR INTEGRATED ECOSYSTEM FOR GLOBAL TRADE**

We are in the business of enabling smarter trade along the supply chain from manufacture to consumption

**PORTS AND TERMINALS** 



JEBEL ALI **PORT** 

MINA **RASHID**  AL HAMRIYAH

**ECONOMIC ZONES** 









LOGISTICS



**IMPERIAL LOGISTICS** 

**SYNCREON** UNICO

AVANA PERMA

MARINE **SERVICES** 



P&O

UNIFEEDER

**FEEDERTECH** 

**TECHNOLOGY** 

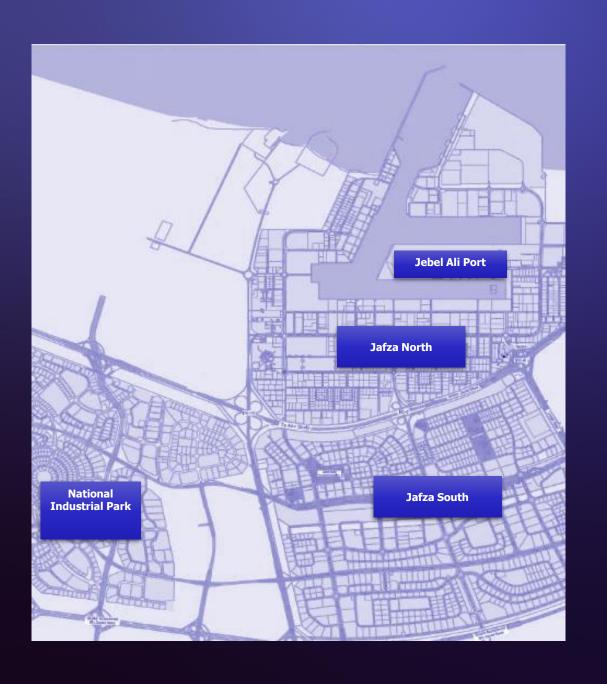












# JEBEL ALI PORT AND FREE ZONE

Jebel Ali's economic activities contribute up to 33% of Dubai's GDP

Largest trade ecosystem in the Middle East

100 SQKM of dedicated industrial and trade zone

**#CITYFORTRADE** 

# THE REGION'S LARGEST POLYFUNCTIONAL PORT

Jebel Ali Port developed specialized facilities and equipment to offer the ability to handle all types of cargo

### Container terminals

**4** Terminals

Capable of handling:

+22.4

MN containers





## **General Cargo**

**27** Berths

+1.2

MN SQM yard

### **RORO**

MN CEU handling capacity

**27k**CEU storage capacity





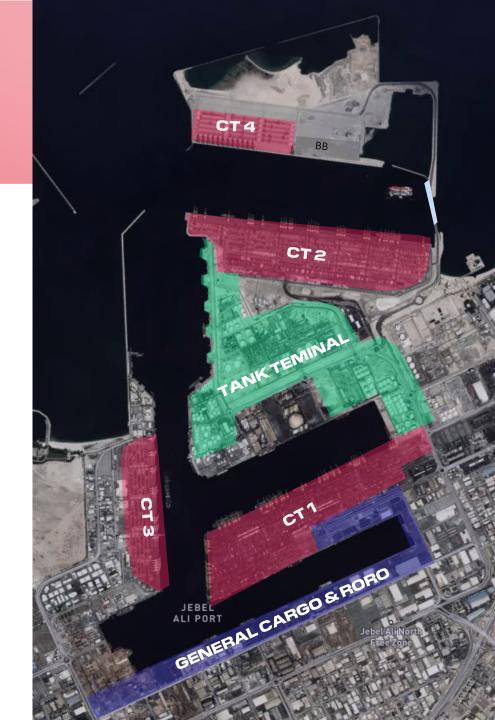
Liquid Bulk

**11** Berths

- Handled 10K vessels (2019)
- 25 Kms of Quay Length
- 100+ Berths (CT, GC, Oil, Private)
- 109 Gantry Cranes

**+2MN** 

SQM storage area



# EXCEPTIONAL MULTIMODAL CONNECTIVITY

One-of-a-kind multimodal environment under a single custom bonded area enabling efficient trade flows

### **SEA CONNECTIVITY**

Jebel Ali port (JEA)



Direct connectivity to 150+ ports of call; served by 180+ shipping lines through over 80 weekly services

#### **AIR CONNECTIVITY**

International (DWC/DIC)



Served by more than 140 airlines to 270 destinations around the world moving 2.5mil tons of cargo

### ROAD CONNECTIVITY

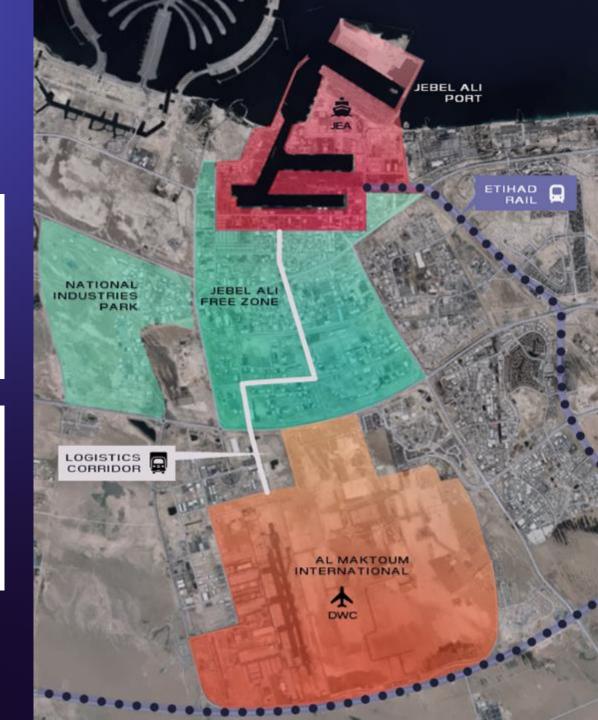


**Capability to reach** GCC & Levant countries in 1 to 3 days

### **RAIL CONNECTIVITY**



Etihad Rail will have a depot within **Jebel Ali Port**, connecting it to the rest of the UAE and GCC



# **JAFZA SOLUTIONS & BENEFITS**

Comprehensive & seamless solutions for all industries, from light industrial to heavy manufacturing

USD 104.2 Bn 400

Worth of trade facilitated during 2020

of top global logistics services providers facilitating seamless trade 8,600+

Interdependent happy customers

100

Of the top fortune 500 companies call JAFZA their home

### BENEFITS



**100%** Ownership of Companies



**0%** Personal Income Tax



No Restriction on **Capital Repatriation** 



No Restriction on Foreign Talent or Employees



**Onsite Customs** 



**0%** Corporate Tax for 50 Years (Renewable concession)



0% Duties on Import/Export or Reexport



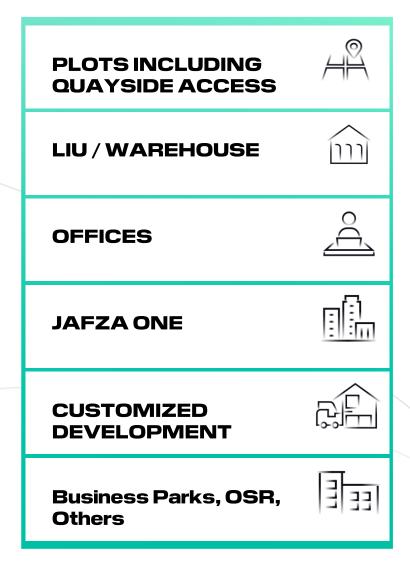
**0%** VAT on transaction of goods between companies located in Designated Zones in Jafza and outside UAF



No Currency Restrictions



Mortgage premises to a bank or financing Company



DP WORLD EUROPE NETWORK

- – Unifeeder
- DP World Ports & Terminals
- DP World Parks, Logistics & Economic Zones
- P & O Ferries
  (UK-Belgium-Netherlands)
- P & O Ferrymaster
  (Europe wide)
- P & O Ferrymaster (Intermodal)



# TRADE BRIDGES INITIATIVE

Building Bridges: Enhance Dubai's position as a global trade enabler through investment in growing bilateral relationships with regional partners







### **OBJECTIVE:**

Support Dubai's AED
2Tn total trade target by driving cross-border investments that will nurture bilateral trade relationships and greater regional economic cooperation.

### **IMPACT:**

Increased cargo flow

**Foreign investments** 

Enhanced Dubai's competitiveness

# UAE – INDIA TRADE **OPPORTUNITY**

Comprehensive Economic Partnership Agreement (CEPA) opens new doors for trade between the UAE and India



# 90% of the trade covered under CEPA

The CEPA is likely to benefit **\$26 billion** worth of Indian products - currently subjected to 5% import duty by the UAE

40%

Value-addition in UAE required to eliminate tariffs in India



Agri /F&B

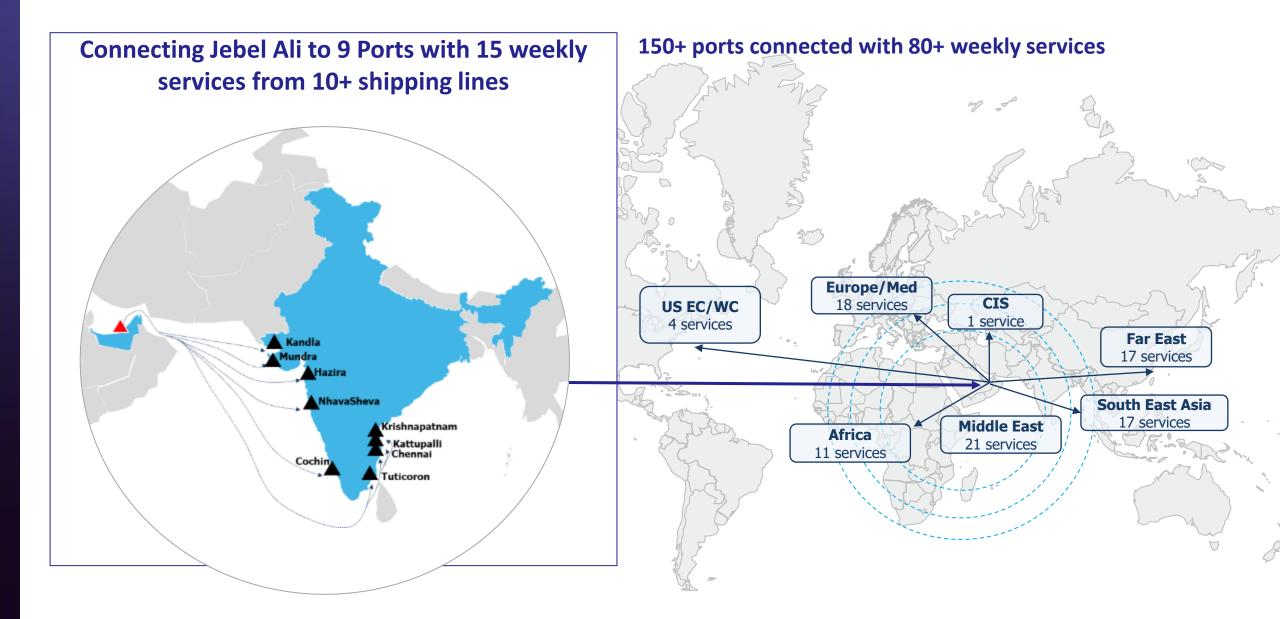
Chemicals / Polymers

Textile / **Apparel** 

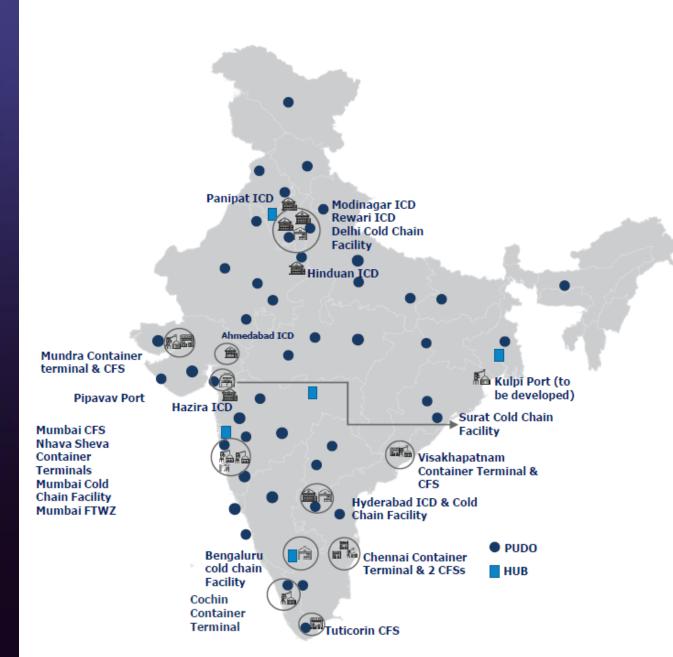
Pharma /Medical equipment

Automobile /Spare Parts Engineering / Machinery

# **CONNECTING INDIA TO GLOBAL MARKETS FROM DUBAI**



### **DP WORLD INDIA OVERVIEW**





6 Port Terminals (+Kulpi concession)



7 Inland Rail Terminals



6

Container Freight Stations



Free Trade &
Warehousing Zone
(underdevelopment)



2 CTO Licenses



6 Cold Chain Facilities



Mn sq feet of warehouse space under Contract Logistics



92 Cities with Express Logistics Centres



30 Container Trains

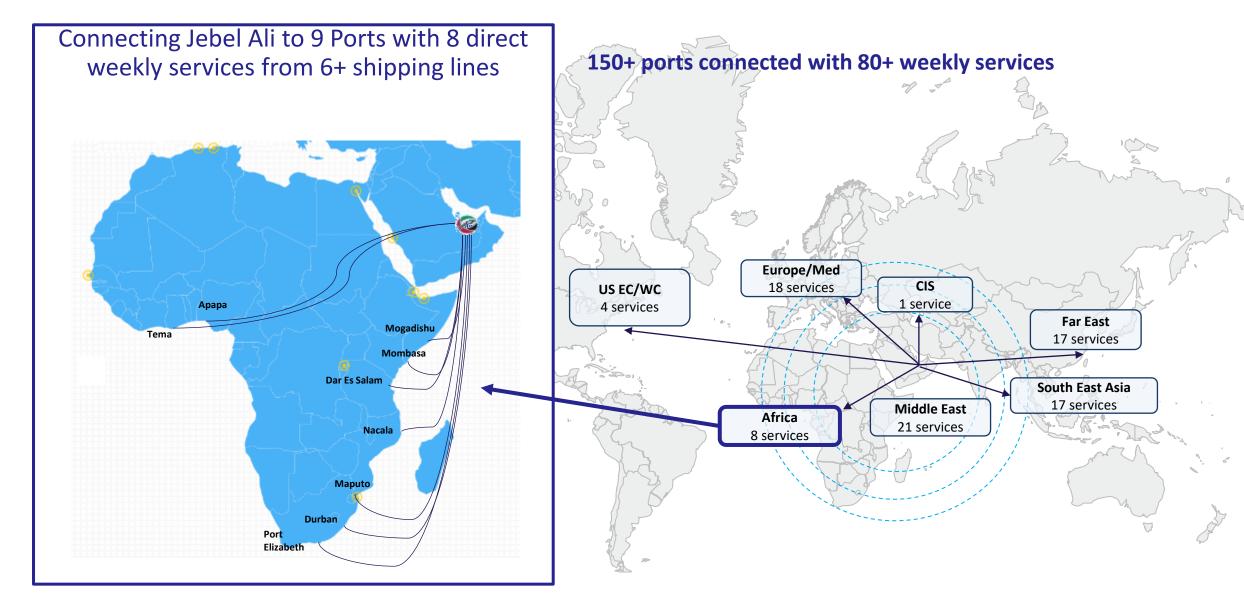








# **CONNECTING AFRICA TO GLOBAL MARKETS FROM DUBAI**



# **AUTOMOTIVE ECOSYSTEM**

**RoRo - Hub of Choice** 

> 8 dedicated berths to handle best in class vessels

- Annual handling capacity over 1 million units
- With storage capacity of over 27,000 units

### **Logistical Solutions**

- PDI & Accessorizing facility
- Cleaning, Washing & Detailing
- ➤ Modal Conversion
- Reverse Logistics
- Freight Forwarding by land, sea and air
- Distribution and Transport Management



**Comprehensive capability & competence** within the Jebel Ali eco-system to offer a customised platform and logistics solution.

### **Car Storage Yards**

Quay side Multi-storey Parking - capacity of 12,000 CEU spread over 7 floors.

Additional Multi-storey Parking (NIP) - next to Automotive Logistics Cluster of 12,000 CEU

#### DAZ, Dedicated Automotive Hub -

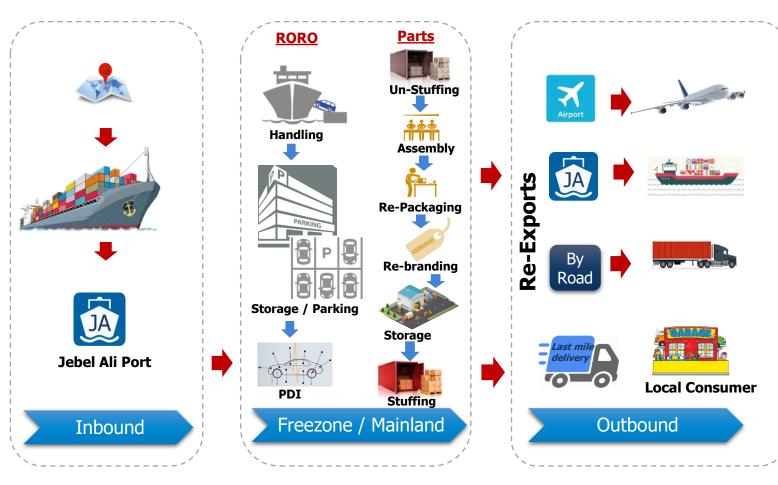
- Customs Bonded zone
- Showrooms with adjacent display and storage
- Facilities available for Allied services
- On-site Auction facility
- RTA, Customs

### **Auto Components / Spare Parts**

- Storage Solutions
- Distribution Hub for the Region with access to 3.5Bn Consumers
- Re-Export to global consumer markets
- Assembly / Manufacturing of Parts/Components
- Cargo/Custom clearance services at same place



# **Automotive – RoRo + Spare Part Distribution Hub**



### **Value Proposition**

Local and Regional Markets (MEA, Africa, CIS)

Faster Access

Reduced lead time

**Enhanced Reliability** 

Access to Multimodal transport

### **Our Key Partners in Success**

















































# **OUR F&B SUCCESSES**



Local Mainland Distribution and Exports



Processing, Blending & Packaging



Raw materials sourced locally & globally



Tea Processing



Tea Leaves Imported to Jebal Ali



Processing, Blending & Packaging



Local Mainland Distribution and Reexports



Local Mainland Distribution and Reexports



Packaging in frozen vacuum seals or fresh fish packing



Fish bred in tanks in a controlled environment



Fish Farm

F&B Success





Raw sugar imported from across the Globe



Processed at the Quay side Refinery. Along with Packaging



Local Mainland Distribution and Reexports



Local Mainland Distribution and Re-exports



Packaging



Mixing, Flavoring andLiquid chocolate Molding imported



Chocolate



Canned Foods



Fresh produce imported from across the Globe



Boiling of produce/ vegetables in Free Zone Factory



Vacuum filling of cans with food & sterilization. Along with packaging



Local Mainland Distribution and Reexports

































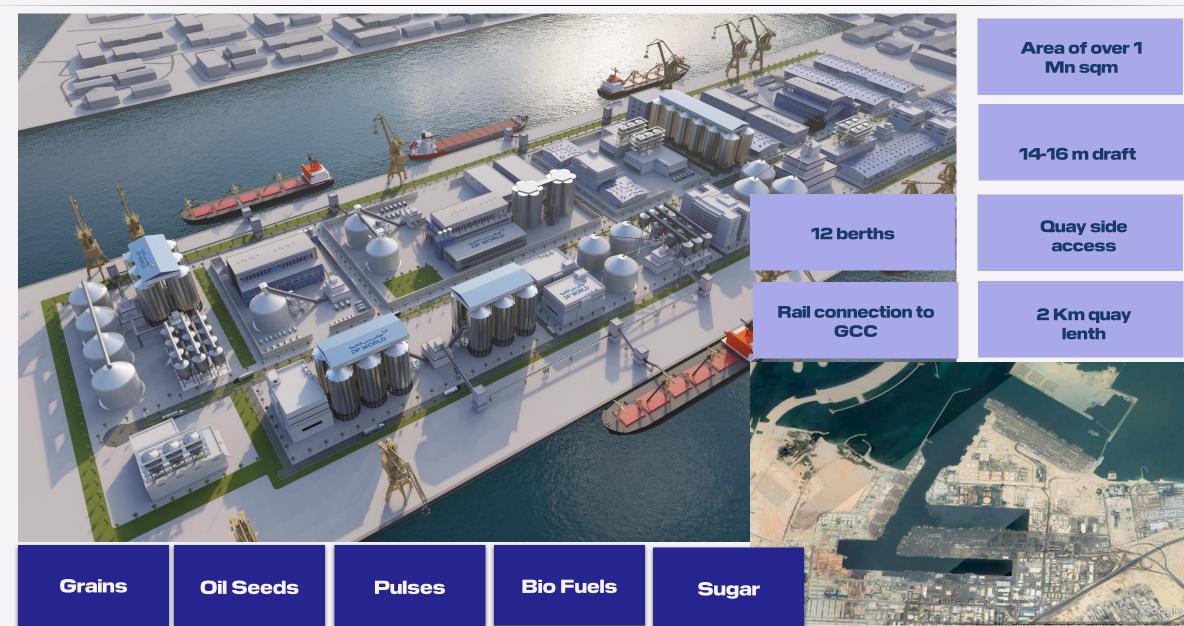






# THE JEBEL ALI OPPORTUNITY







# THANK YOU